

PROJECT N°49 : OLIVE POMACE PROCESSING UNIT

Contact : Ms Salma SILOULI

Email:ssilouli@fesmeknesinvest.ma

Phone: +212 6 73 73 85 33



SUB-SECTOR: VALORIZATION OF OLIVE BY-PRODUCTS

PROJECT DESCRIPTION

Industrial unit for processing olive pomace, a by-product of the olive oil industry, into biofuels, compost, animal feed, and chemicals, supporting environmental and economic sustainability.

PROJECT PREREQUISITES

- Infrastructure: Specialized equipment for pomace processing.
- **Technology**: Collaboration with olive mills for sourcing.
- **Compliance :** Environmental and industrial permits.

KEY INDICATORS & HIGHLIGHTS

National: 1.07 million tons of olives produced in 2023. Huge potential to convert pomace into value-added products.

International: USD 1.5B global olive pomace market (2023, 5.5% CAGR). Export opportunities for biofuels, feed.

MARKET GROWTH & SIZE

National: Growing interest in renewable solutions, though pomace processing is limited.

International: Growth driven by biofuel and compost demand, especially in Europe and Asia.

SWOT ANALYSIS

Strengths: Abundant input; diversified applications. Weaknesses: Seasonal dependency; high costs.

Opportunities:

Local partnerships; export potential.

Threats:

Regulatory hurdles; market competition.

MAIN INPUTS

• Raw materials: Olive pomace from oil mills.

• **Equipment**: Methanization, chemical extraction, and final processing installations.

• Energy: Electricity and industrial fuels.

PROJECT: PROCESSING OLIVE POMACE



Market Potential

National: Morocco has a promising market for biofuels and composts, driven by green policies and a high availability of olive pomace. The agricultural and energy sectors are key outlets for these products.

International: Europe and Asia, leaders in sustainable initiatives, offer growing export opportunities for biofuels, composts, and biomolecules, strengthening Morocco's position in the global green products market.

Investment (excluding land): MAD 9 million

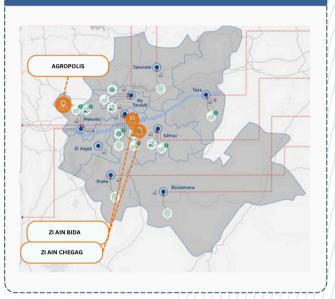
Revenue: MAD 24 million

EBIT: MAD 3 million

ROI: 6-7 years

Desired land area: 7,700 m², including 5,000 m² of buildings

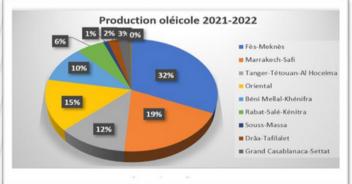
POTENTIAL LAND



PRODUCTION

378 units: Number of modern and semi-modern crushing plants in the Fez-Meknes region

1,330,000T: Crushing capacity of crushing units in the region



Source: Ministry of Agriculture

Project complexity:

3,33 2,65

The region's offer

GEOGRAPHICAL LOCATION & CONNECTIVITY



Proximity to Europe, **starting with a 1-hour flight** from Fez, thanks to the Fez-Saïs International Airport (**currently being expanded to accommodate 5 million passengers per year**).

Road and highway network: +20% of the national network (linked to the main ports (including Nador West Med: 2.5 hours and Kenitra: 2 hours).

Rail network: +200 km connecting the region's four train stations to the

Rail network: +200 km connecting the region's four train stations to the Kingdom's major cities.

HUMAN CAPITAL & INCENTIVES



Morocco's leading university : 6 universities with over 230,000 students trained per year

266 vocational training establishments : Annual capacity of 75,000 places / 236 specialties and professions + **Specialized engineering schools :** 10,700 engineers in training

INCENTIVE DEVICES

National Investment Charter:

- Main device: For projects worth at least MAD 50 million and creating 50 jobs (min) or 150 jobs. Common, territorial, and sectoral bonuses can be combined up to 30%.
- Specific support program dedicated to very small, small, and medium-sized enterprises (coming soon)
- Agricultural Development Fund

Regional Incentives:

- Regional Investment Land Subsidy Fund (coming soon second quarter of 2025).
- Regional Fund to Support Investment Projects and Promote Employment (coming soon).
- Competitive land prices available for rental or sale